



## **Deltek Expands Independent Software Vendor Alliances to Broaden Product Solutions and Increase Customer Value**

*Deltek, Inc. (NASDAQ: PROJ), the leading provider of enterprise applications software for project-focused organizations, today announced that it has greatly expanded the company's independent software vendor (ISV) network through signed agreements with seven vendors to expand its complementary solutions portfolio for existing and future customer needs.*

Nashville, TN ([PRWeb](#)) May 21, 2008 -- [Deltek, Inc.](#) (NASDAQ: PROJ), the leading provider of enterprise applications software for project-focused organizations, today announced that it has greatly expanded the company's independent software vendor (ISV) network through signed agreements with seven vendors to expand its complementary solutions portfolio for existing and future customer needs. The members of this Deltek partner network extend the capabilities of Deltek's industry-leading software technology by adding specific complementary areas of product functionality for project oriented organizations.

"By embracing the expanding synergies from these partner's technologies or unique product offerings, we can more rapidly meet the needs of our customers," said Rich Wernick, VP of ISV Alliances. "These important partnerships allow Deltek to remain focused on our product and technology core competencies while leveraging other leading complementary partner solutions."

The partners and their unique integration with Deltek are described briefly as follows:

Applimation is a leading provider of enterprise data management solutions for packaged and custom applications across multiple database platforms. The Applimation Enterprise Data Management Suite enables organizations to manage the growth of structured and unstructured data to achieve Information Lifecycle Management objectives, improve operational efficiency, reduce total cost of ownership and meet compliance requirements.

Informia™ Archive for Deltek Costpoint® provides a comprehensive archiving solution designed specifically to meet the business needs of sophisticated, project-driven organizations. Utilizing pre-built templates for Deltek Costpoint, Applimation's Informia Archive solution will provide flexible archive and purge functionality to quickly reduce the overall size of production databases by seamlessly archiving data within mission-critical Costpoint applications. Deltek customers using Informia will experience increased application performance along with streamlining of backups, upgrades, and routine maintenance, while ensuring the integrity of critical business information, and reduction of storage costs. For more information, visit [www.applimation.com](http://www.applimation.com).

Lumigent is the leader in application and data auditing solutions for compliance and security. Lumigent's award-winning technology offers the most complete application data auditing capability available today, providing organizations with strong IT controls necessary to pass IT audits, address regulatory compliance and enhance data security. Through automation of costly manual controls, Lumigent solutions support a sustainable, cost-effective compliance program and assure the integrity of sensitive information. Lumigent enables organizations to understand what users can do to sensitive data and validate what they actually did. Joint

customers include SAIC and American Systems.

Working together with Deltek, Lumigent has developed the Lumigent Costpoint Advantage Pack™, the first in a series of solutions which safeguard your Deltek application against unauthorized access while ensuring regulatory compliance. The Costpoint Advantage Pack provides Deltek users with continuous, automated monitoring of key Costpoint data. Any access to Costpoint outside of established policy is immediately flagged for inspection, and all events associated with unauthorized access are logged in a secure audit repository. For more information, visit [www.lumigent.com](http://www.lumigent.com)

TIP Technologies, founded in 1989, is a leading provider of quality assurance process automation software. TIPQA™ is designed specifically for the complex manufacturing quality requirements of Aerospace & Defense, Medical Devices, Complex Manufacturing and Regulated Industries, dramatically improving the entire quality process from receiving inspection, nonconformance and corrective action, to final product shipment.

TIPQA™ integrated with Costpoint's Materials Management suite offers project manufacturers the ability for complete quality tracking and inspection of "mission critical" parts from receipt through production including non-conformance, corrective action and audit management. Joint customers include ITT Corporation, Orbital Sciences, Northrop Grumman Laser Systems and L-3 Communications, For more information please visit [www.tiptech.com](http://www.tiptech.com)

Newforma® serves design firms worldwide with software to improve the productivity of the project team through streamlined work processes, reduced exposure from errors and omissions, improved coordination and communication, and greater repeatability of project success. Newforma® Project Center, Newforma's flagship product, creates a more productive environment for project managers and the project team by organizing technical project information, facilitating information sharing, and enabling more effective project process.

Newforma Project Center is integrated with Deltek Vision in order to deliver a unified view of project and financial information to facilitate more timely and better-informed project management decisions. Joint customers include HOK, HOK SVE, Environmental Systems Design, Eppstein Uhen Architects and BNIM Architects. For more information, visit <http://www.newforma.com>

Spectrum is a leading provider of high functionality web-and desktop-based HR and workforce-management software. As a full system and service provider, Spectrum delivers a full range of product-related services, including system planning, implementation, training, system customization, data conversion and system consulting.

In addition to existing product interfaces between the Spectrum iVantage HRIS solution and Deltek Vision, Spectrum will be creating a Bi-Directional web services interface. Joint customers include KEO International, Ballinger, Gresham Smith Partners. For more information, visit <http://www.spectrumhr.com>

Sepialine, Inc. delivers products and services to capture, analyze and report business expenses -- print, copy, scan, fax and more -- across multiple platforms, devices and sources. By capturing and analyzing expenses, companies are able to gain business insight, charge back clients for reimbursable expenses and ultimately increase



profit. Sepialine's award-winning Argos Cost Recovery System is used by leading corporate and service professionals, including graphics, advertising, legal, architecture, engineering and reprographic companies, around the world.

Deltek Round Trip Integration Software from Sepialine replaces the manual process of entering Argos expense data into Deltek Vision with an automated process that eliminates rote data entry and data entry errors. Joint customers include BCRA, BNIM, HOK, LAS. For more information, visit <http://www.sepialine.com>

Valiant is a privately owned workforce management solutions provider. Valiant supplies time & attendance, scheduling, payroll, HR and business process outsourcing solutions to more than 500 clients doing business in a wide range of industries. Valiant's payroll processing exceeds \$2 billion per year and its facilities and services exceed stringent audit and quality standards, including SAS70 Type II.

Valiant and Deltek will deliver a comprehensive software solution for contract security firms that combines the power of Deltek's GCS Premier product with Valiant's single-database workforce scheduling, HR and payroll solution. Organizations that manage large, highly-regulated hourly remote workforces will see immediate sustainable benefits. For more information, visit [www.valiant.com](http://www.valiant.com)

#### ABOUT DELTEK

Deltek® (NASDAQ: PROJ) is the leading provider of enterprise applications software designed specifically for project-focused businesses. For more than two decades, our software applications have enabled organizations to automate mission-critical business processes around the engagement, execution and delivery of projects. More than 12,000 customers worldwide rely on Deltek to measure business results, optimize performance, streamline operations and win new business. Visit [www.deltek.com](http://www.deltek.com).

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